

## Representational System Preference Test

For each of the following statements, please place a number next to each phrase. Use the following system to indicate your preference.

- 4 = Closest to describing you
- 3 = Next best description
- 2 = Next best description
- 1 = Least descriptive of you

1. I make important decisions based on:

- gut level feelings
- which way sounds the best
- what looks best to me
- precise review and study of the issue

2. During an argument, I am most likely to be influenced by:

- the other person's tone of voice
- whether or not I can see the other person's argument
- the logic of the other person's argument
- how I feel about the person's argument

3. I most easily communicate what is going on with me by:

- the look I give
- the feelings I share
- the words I choose
- the tone of my voice

4. It is easiest for me to:

- find the ideal tuning and volume on a stereo system
- select the most intellectually relevant point concerning an interesting subject
- select the most comfortable furniture
- select attractive colour combinations

5. Which of the below best describes you:

- I am very sensitive to the sounds of my surroundings
- I am very adept at making sense of new facts and data
- I am very sensitive to the way articles of clothing feel on my body
- I have a strong response to colours and to the way a room looks